Sink or Swim.

Introducing IntegraLink™
Instrument Services From Integra

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Integra® Instrument Services

Integra provides dedicated professional instrument specialists with value added services to support a smooth running operating room. On the surface, like a duck happily afloat, the natural order needs to be maintained. Yet under the surface and behind the scenes where the real work happens, the challenges of keeping things running smoothly can be a different story. That’s where you need an instrument services partner who can deliver services to meet your specific needs. The natural conclusion: IntegraLink™, the new instrument services platform from Integra.

Multiple Challenges. One Solution.

IntegraLink™ offers solutions to address your challenges. A true instrument services partnership in every sense of the word:

Clinical Challenges

It’s all about surgeon satisfaction and managing the patient. Do you have the right instrument at the right time for the right procedure? Ensuring the procedure is not delayed due to instrument insufficiencies. Is that instrument in proper working order? Is the staff trained and knowledgeable about the device?

Operational Inefficiencies

Key considerations are increasing staff productivity and streamlining processes. Are instruments flowing from processing to the operating room the most effective way possible? Are instrument sets complete? Are backup instruments readily available? Can you track your instruments? Do you need to investigate new ways of improving processes?

Financial Costs

Would increased productivity improve resource allocation? How will processing department efficiency improve your financial pressures? Could you improve your product handling to reduce repairs? Are lost instruments costing you money?

One thing that remains constant is the need to effectively reduce operating room complexity. Clinical, operational and financial challenges may be overcome with IntegraLink™.

The Building Blocks Of A Partnership

IntegraLink™ is a suite of value added services which has its foundation in five key building blocks which support an integral partnership backed by our reputation as a leading instrument provider. Integra instrument services are built upon the following:

Backup Inventory Optimization

IntegraLink™ provides an expert hands-on professional specialist to properly examine, analyze, organize, and document standard surgical instrumentation. By easing instrument related stresses, you may expect increased product availability, staff productivity, and instrument accuracy.

Instrument Inventory and Management System

A centralized system that digitally manages count sheets and instruments represents another IntegraLink™ service difference. By understanding current inventory locations and asset value, this offering helps provide the delivery of the right instruments, the right set, for the right procedure in the operating room.

Professional Product Training

IntegraLink™ provides an expert hands-on professional specialist to increase on-site knowledge of the staff, reduce mishandling, and instruct proper care to foster optimal product usage in the operating room.

Clinical Consulting and Expansion Management

IntegraLink™ clinical consulting provides an experienced on-site professional consultant for extensive process studies to identify areas to implement operational improvements in the sterile processing department. IntegraLink™ expansion management provides sales and service support to everyone involved, to help with purchasing and expansion requirements.

Instrument Repairs

IntegraLink™ has authorized PREZIO Health™ to perform instrument repairs on-site* and through repair centers to drive fast turnaround for increased productivity and surgeon satisfaction.

IntegraLink™

Your Instrument Services Partner.

Like you, we understand there are many details to manage a job well done. IntegraLink™ has multiple building blocks to address the complexity of a smooth running operating room. Which aggregate of services link to your unique challenges?

- Backup Inventory Optimization – Professional organizing services for instruments in the SPD
- Instrument Inventory and Management System – Integrated inventory management system
- Professional Product Training – Dedicated product experts at your service
- Clinical Consulting and Expansion Management
- Onsite consultants delivering extensive process recommendations and implementation plans
- Hands-on expansion management from concept to implementation
- Instrument Repairs - Quick repair turnaround
- The experience and reputation of an established instrument manufacturer like Integra

These are among the value-added performance benefits you can count on from Integra — sink or swim. Please contact us today for more information.

*On-site repair available in select cities.